

## Worcestershire County Council Financial Resilience Review

Sean Nolan on behalf of the CIPFA team

June 2017

#### **Terms of Reference**

- Review Soundness of emerging MTFP Gap and savings strategy
- Requested by CFO due to his broader concerns
- Advice on support and capacity for CFO
- Advice on Financial Planning Architecture
- Supported by Diagnostic Benchmarking
- Based on experienced CFO insights, extensive discussions, short but intense process
- Confidential process

#### **Terms of Reference – Two key questions**

MTFP reported 'Gap" 18/19 to 20/21?
 Not currently sound

Your Financial Resilience?Not secured



#### " Sound Gap?" - No

- Overly prudent contingency assumptions
- (and) comparatively generous BCF treatment
- Amorphos/Non Transparent Pressures and Contingency Presentation
- Overly optimistic 'Transformation' savings delivery
- Unrealistic Children's Risks (based on emerging pressures)
- " Counter-Intuitive' Council Tax strategy
- Unbalanced approach to demographic/demand pressures in adults v children's



#### **Overly Prudent Assumptions**

- Untypically high % pressures
  - 6.5% pa over the plan period 18/19 to 19/20
  - Circa 2.5 times growth in resources
- RSG/Business rates assumptions appear sound and CT reflects local policy decision
- Care Act provision unlikely to be needed.
- 2% pay increase pa each year generous
- Council Tax surplus –under budgeted
- General contingency too high-especially 19/20 and 20/21
- Under benchmark on income but not the panacea
- Some of the above already being looked at



#### **Overly generous BCF Treatment?**

- National Living Wage, Pay, Price and Demography and other contingency provisions associated with these are funded PLUS spring award of added BCF albeit one off and 50% of improved BCF for 19/20 onwards passed to Adults. Overly Generous?
- Overall Much clearer presentation of total cash quantum for adults over medium term from the various BCF funding streams v pressures would be helpful. Some flex in the current 50% improved BCF use assumption to might be possible
- Director to be supported in strategy and aim to produce MTFP for adults.

### **Amorphous/Non Transparent Presentation**

- Large general contingency in approved budget and 'MTFP' – unexplained in public papers
- Unclear resultant total cash allocations to directorates over the medium term
- Cost of maintaining current offer, e.g. pay inflation, jumbled up with future possible risks and new investment – all given equal weight
- Insufficient link between cap and rev to fund policy growth, e.g., roads, support to children risks



## Overly Optimistic 'Transformation' Savings

- Target in 17/18 is £21.3m and £10.2m already showing as red
- Underlying overspend c/fwd. into 17/18 likely to impact to some degree into 18/19
- Lack of generally confident ownership to target or time (But some positive examples)
- Additional Plan target of £15.9m to 20/21
  - Will not be delivered
  - 50% delivery would be a success
- Ethereal and Conceptual Savings themes



#### **Unrealistic Children's Risk in the MTFP**

- Planned savings required in 17/18 budget
  - Despite emerging OFSTED and organisational intelligence
- Must recognise real risk in MTFP
  - Much more probable than some risks already counted
- Rate of recovery always slower than expected and costs always more than expected
- At least £6m overspend in 17/18 coming through
- Possible range of real cost pressures for the MTFP?
  - £9m to £11m in 18/19
  - £4m to £6m in 19/20
  - £4m to £6m in 20/21

Additional on Current MTFP

Ditto

Ditto



#### 'Counter-Intuitive' Council Tax Strategy

- Conservative Government Policy to max allowable council tax increase to deliver 'spending power' promise and adult social care funding promise.
- For WCC, roughly 2/3<sup>rd</sup> geared to council tax but roughly 2/3rds exposed to social care; which suffers above inflation pressures. So, Members holding back council increases **guarantees** to impact negatively on their 'place' ambitions.
- c£7.5m pa 'gap contribution'\_still available for the plan period



#### Modelling 2018/19 Gap - A Scenario?

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•	Natural Gap per Published MTFP		£31.9
	LESS over prudent assumptions		(£9.1)
	LESS Realistic Trans Sa	avings ?	(£6.9)
•	Real Children's Risk	circa	£10.5

Gap Remaining £26.4

PLUS underlying overspend in 17/18 £?

### NOW EVEN MORE OF A PROBLEM APPROACHING 9% OF THE BUDGET



#### **Modelling 18/19 – 20/21, A Scenario?**

	<u>£m</u>
Natural Gap as per published MTFP	£75.6
LESS "over" prudence. Net circa	(£27.6)
LESS Realistic 'Trans. Savings" circa	(£8.9)
Real Children's risk ?	£21m
Gap Remaining circa	£60.1



#### Financial Resilience - Not yet secured

- Significant department reserve drawn down last year and likely again this year
- Not a real corporate Medium Term plan, largely still annual budget
- Lack of consistent corporate narrative and urgency
- Circa £28.6m gap for 2018/19
- PLUS That is effectively 6 months away
- PLUS There is no recognisable planning architecture in place to deliver
- PLUS that is obviously also true for the medium term

## Planning Architecture – Some core design principles

- Co-produced and co-owned by Cabinet and SLT by portfolio and corporately
- "Reconciling Policy and Resources"
- Create medium term cash allocations for Directors and Cabinet leads for which they are held accountable including how to live within it – but as part of overall coherent council wide position



#### Planning Architecture (2)

- Produce single cohesive financial narrative for the council and a sense of urgency appropriate to the real challenge
- Identify genuine grounded cross cutting savings strategies to contribute. Current 'Transformation' programme needs a radical overhaul.
- Agree "nowhere to run and nowhere to hide" gap number in June cabinet and establish the new process from then on



#### Planning Architecture (3)

- Urgently consider short term initiatives, e.g., targeted staffing freeze, to contribute savings and to focus minds to the task.
- Make virtue of MTFP for Adults and Children's as a necessity for both but also to lift and drop into corporate MTFP. CFO to help co-produce and coown
- Shift focus to cash not just savings, allocate out all the cash leaving specific contingency, rather than (false) expectation that risks are covered centrally



#### **CFO Capacity**

- Taking over Transformation in Jan and IT in June.
   Former refocused but needs major overhaul. Latter has significant senior capacity issues with larger savings strategies not delivering.
- Significant investment of time and effort needed for MTFP. Simply not possible given demands of above.
   More support and agreed prioritisation needed to handle above and new MTFP process.
- Need to review Finance structure in respect of a new MTFP process but also to effectively support directorates as finance business partners.

## Diagnostic Benchmarking - Compared to most similar counties group of 16

- 4<sup>th</sup> lowest net spend
- Below average level of reserves and above average decline in reserves in last two years
- Above average gearing/reliance on Council Tax
- 27% below average for local income generated excluding C. Tax. (Equivalent to £4.7m pa)
- Below average spend on most main service headings; save planning and 'central' and roads maintenance



# More detail benchmarking per head (of relevant client group) v 16 council average in the family group

- Total education. 5<sup>th</sup> lowest
- Post 16 provision. 5<sup>th</sup> lowest
- Highways and transport. 7<sup>th</sup> lowest.
- Roads Structural maintenance. 3<sup>rd</sup> Highest.
- Total social care. 6<sup>th</sup> lowest.
- Children's. 8<sup>th</sup>. Modal average.
- Adults. 5<sup>th</sup> lowest.
- Public Health. 4<sup>th</sup> Highest.
- Cultural and Related. Highest



# More detail benchmarking per head (of relevant client group) v 16 council average in the family group. Continued

- Environmental and Regularity. 3<sup>rd</sup> Highest
- Waste. 2<sup>nd</sup> Highest.
- Planning. 8<sup>th</sup>. Modal Average
- Central services. 3<sup>rd</sup> Highest
- Local income, 4<sup>th</sup> Lowest



#### **How can CIPFA help?**

- Facilitate narrative for a new approach
- Share technical options on risk provisions adopted by other CFOs in their MTFP processes
- Capacity support for the CFO and development support for the finance team